

**FOUNDATION FOR INNOVATION AND
TECHNOLOGY TRANSFER
(FITT)**

Advt. Ref. No. FT/06/2021

Date: 31st August, 2021

Recruitment Notification

Foundation for Innovation and Technology Transfer (FITT), a Regd. Society at IIT Delhi is a leading consulting and technology management organisation in the country. FITT is expanding its activities that include innovation support programs, entrepreneurship development, incubators and research parks etc. Applications are thus invited from energetic and zealous professionals for the following position :

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| 1. JOB TITLE : | Chief Business Officer |
| 2. COMPENSATION: | As per experience and qualification. |
| 3. TENURE : | 3-year service contract with a 6-month probation. Based on performance/need, the tenure may be extended. |
| 4. INTERNAL LIAISON | Institute Faculty |
| 5. EXTERNAL LIAISON | Industry, Funding agencies, IITD Alumni, R&D Organisations and Public bodies; |
| AGE | Below 54 years |
| REPORTING | MD |

JOB PROFILE :

Conduct business and corporate development activities
Set comprehensive goals for business growth and success
Create technology transfer opportunities
Strengthen development of partnerships between industry / R&D Organisations / Funding agencies with IIT Delhi.
Work closely with the Institute faculty to support them in relevant research bids
Harness collaborative R&D opportunities including international programs
Effect consortium / turnkey / capacity building projects
Make grant proposals for FITT-related programs

The job entails measurable and impactful targets

Qualifications, Experience& Attributes:

A Masters/ PhD degree in a STEM subject with around 15 years' experience (including senior level) in more than one of the following: business development / industrial R&D / technology transfer / academic corporate relations / innovation centre / start-up.

The candidate, is expected to possess the following attributes:
Flair for marketing and relationship building; be proficient in understanding S&T issues and have a wide perspective.

Team-based, collaborative management style that supports open and frequent communication, extensive sharing of information, and participatory decision-making while building a culture of accountability.

Must possess strong organizational skills; thorough and detail oriented; able to work independently and with a team.

Strong communication skills, ability for technical analysis/writing/documentation

Self-driven, multi-tasking, ability to prioritise, with a strong delivery focus

Interested candidate may apply in confidence with a CV covering educational qualifications, work experience, contact details, references etc. Also, needed particulars should be filled in the excel format available at www.fitt-iitd.org and email to **uttam.fitt@gmail.com**. A candidate may optionally send his/her application in a sealed envelope *subscribing*

“Application for the position of “ “ which must reach, **Foundation for Innovation and Technology Transfer, Indian Institute of Technology Delhi, New Delhi -110016 by 12th September, 2021.**

1. FITT reserves the right to cancel the recruitment process without assigning any reason.
2. No correspondence will be entertained from candidates who are not called for interview / selected for appointment. Canvassing in any form will result in disqualification of candidature.

(Uttam Aswal)
Officer-Project/Program